



Sales Engineer – Power Generation

Applied Power Engineering is a leading specialist in power generation solutions. We are currently expanding our sales team and are seeking a talented Sales Engineer. This is an exciting opportunity for a technical sales professional with a proven track record in the power generation industry.

Although you will be based at our Rotherham head office, you will spend much of your time visiting prospects and customers all over the UK. You will work closely with the head office team to ensure that customer requirements are clearly understood and communicated within the business.

Your responsibilities will include:

- Identifying new business and account development opportunities
- Building strong relationships with prospects and customers
- Successfully growing APE's business in a profitable and sustainable manner
- Liaising with colleagues and customers to accurately understand and communicate customer requirements
- Working with the team to develop competitive proposals and quotations
- Successfully converting quotations into business

To succeed you will need:

- Extensive sales experience in the power generation market
- A proven track record of delivering sales growth
- To be a team player to ensure customer needs are met profitability
- Excellent communication and presentation skills
- To be target driven and focused on results

An excellent salary and commission package is available for the right candidate, as well as a fully expensed. company car.